

Message Text

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61

ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 SS-20 RSC-01 DODE-00

CIAE-00 PM-07 INR-10 L-03 NEA-10 NSAE-00 PA-04 PRS-01

SPC-03 USIA-15 TRSE-00 SAJ-01 /112 R

66615

DRAFTED BY COM/BIC/OED/MEPD/STR/RFREY:JEB

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COM/BIC/OED/MEPD/JMSANDS, DIRECTOR

COM/BIC/466/IMORRISON

STATE/EUR/RPM/EREHFELD

DOD/ISA/JMILLER

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R 162227Z NOV 73

FM SECSTATE WASHDC

TO ALL NATO CAPITALS

INFO USMISSION NATO

UNCLAS STATE 227013

E.O. 11652:N/A

TAGS:BMEP, NATO

SUBJ: MAJOR PROJECT-NATO INFRASTRUCTURE TRADE OPPORTUNITIES

REF:(A) STATE CA 9406 OF 18 SEP 72

(B) STATE CA 2090 OF 8 MAR 73

1. WE WOULD LIKE TO DEVELOP GREATER OPPORTUNITIES FOR U.S. INDUSTRY TO OBTAIN CONTRACTS AWARDED UNDER THE NATO INFRASTRUCTURE PROGRAM. IN ORDER TO ASCERTAIN WHAT POSSIBILITIES EXIST TO ACHIEVE THIS, COMMERCE WOULD LIKE TO REVIEW APPROPRIATE INTERNATIONAL COMPETITIVE BIDS (ICBS). AFTER THIS REVIEW IS COMPLETED, WE EXPECT TO BE IN A POSITION TO ESTABLISH A REASONABLE THRESHOLD FOR FUTURE SUBMISSIONS.

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2. WE BELIEVE THIS WILL BE POSSIBLE IF MISSIONS SUBMIT

ALL ICBS ISSUED FOR CONTRACTS OVER DOLS 50,000 FOR A LIMITED PERIOD. PLEASE PROVIDE BY DECEMBER 15, ON A ONE-TIME BASIS, WITH INFO COPY TO USNATO, THE FOLLOWING INFORMATION FOR ALL ICBS OVER DOLS 50,000 ISSUED SUBSEQUENT TO 1 APR 73. ICBS FOR COMMUNICATIONS-ELECTRONICS SYSTEMS AND EQUIPMENTS ARE DESIRED REGARDLESS OF THRESHOLD.

- A. COUNTRY OF ORIGIN
- B. POST OF ORIGIN
- C. TRADE-OP NUMBER
- D. DATE OF ORIGIN
- E. PROJECT TYPE/TITLE/DESCRIPTION
- F. PROCURING AGENCY
- G. ICB NUMBER
- H. BID DEADLINE
- I. STATUS OF TENDER SPECIFICATION
- J. REMARKS
- K. FOREIGN SERVICE OFFICER RESPONSIBLE.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Draft Date: 16 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE227013
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Document Unique ID: 00
Drafter: JEB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731128/aaaaaugg.tel
Line Count: 80
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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EO Systematic Review
30 JUN 2005

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To: NATO POSTS
Type: TE
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